

#### PERFORMANCE

CARE PLANNING TOOLS

SPEND DOWN MANAGEMENT

INTEGRATED TELEHEALTH SUPPORT

ACCOUNTABILITY

REAL-TIME GAAP COMPLIANT FINANCIAL MODULE

COMPLIANCE

## 7 Must-Ask Questions During your Agency Software Search

Signing up for the right soft-ware can seem like comparing apples to apples, but the details in functionality and how a program is built can make all of the difference between smooth day-to-day operations and hours of additional administrative headaches.

When researching what will work best for the services you provide, be sure to get concrete answers up front and sign on with confidence **using these 7 talking points** as a guide to gather information on crucial differences between your options.



#### PERFORMANCE

Was the program set up to work for your company's functions or has it been adapted from something else over time? Is it cloud-based for future growth and developments?

#### **CARE PLANNING TOOLS**

Are Care Plans fully integrated into the system or will there be constant follow up with different versioning to try to avoid issues with data sharing, workflow, data entry errors, and increased administrative costs to manage with no guarantee of accuracy?

#### SPEND DOWN MANAGEMENT

Is the management of spend downs easy or complex? What is the burden on administrative support and are there multiple steps and manually created invoices?

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### **INTEGRATED TELEHEALTH SUPPORT**

Is there telehealth functionality? Is it HIPAA compliant? Is it included in the price or is it an unforeseen add-on?

#### ACCOUNTABILITY

Are there task creation and assignment capabilities? Is there a dependence on uploaded documents in a variety of places that could become problematic with missed data or communication gaps?

#### **REAL-TIME GAAP COMPLIANT FINANCIAL MODULE**

Is there a financial modules at all to get at-a-glance visibility into your business? Is it real-time? What information does it provide?

#### COMPLIANCE

Are forms and paperwork attached only to the client record or are there validation checks to make sure your data aligns to meet MN licensing standards? What accountability measures are in place to validate that the data needed has actually been gathered?



# What's Next? Time to get to know Pavillio.

**PERFORMANCE**— Built from the ground up on the latest technology. Designed for cloud based deployment ensuring that as your organization grows our systems will automatically scale to you meet your agencies demands.

**CARE PLANNING TOOLS**—Care Plans are fully integrated into the system. Care Plan data flows through to charting, electronic time sheets and reports. This has significant impacts on your administrative costs as the time spent managing these documents can now be spent delivering services.

**SPEND DOWN MANAGEMENT**—Spend downs are managed easily within the system, reducing time spent and confusion on the part of the client/individual receiving services.

**INTEGRATED TELEHEALTH SUPPORT**—Integrated HIPAA compliant telehealth, included in the base price.

**ACCOUNTABILITY**—Ability to create and assign tasks associated with individuals receiv-ing services or access.

#### **REAL-TIME GAAP COMPLIANT FINANCIAL MODULE**

Pavillio's agency financials module uses generally accepted accounting principles to provide you real-time visibility to your business.

**COMPLIANCE**—Pavillio is more than a compliance checklist. 180+ validation checks to ensure billing and documentation are in place. Having integrated forms designed to